



Corporate Vice President, Head of Finance

Company Overview:

We are a full service collegiate sports marketing company providing top tier management of multimedia rights for athletics departments, eSports, and campuses. Our company has partnered with some of the most prestigious collegiate teams, high school state associations, and sports venues across the country. Our team designs programs that deliver the revenue and exposure needed to maximize the value of sports multi-media rights, enable capital projects, and increase fan engagement on campuses. We implement community based programs, in-venue and on-campus digital displays, influence media, marketing affiliation, eSports events, experiential entertainment, and game day implementations benefiting universities, alumni, students, and passionate fan bases. Our sports solutions maximize the true value of each school by capitalizing on partnership opportunities and prioritizing the mission, goals and objectives of the institution. Our client-centered, passionate team of sports marketing professionals has decades of experience incorporating both national and local brands' messages within these innovative media assets.

Position Overview:

The Head of Finance is responsible for directing the fiscal functions of the corporation in accordance with generally accepted accounting principles issued by the Financial Accounting Standards Board and other regulatory and advisory organizations and in accordance with financial management techniques and practices appropriate within the industry. This position is accountable for the administrative, financial, and risk management operations of the company, to include the development of a financial and operational strategy, historical reporting, forecasting, metrics tied to that strategy and the ongoing development and monitoring of control systems designed to preserve company assets and report accurate financial results. Ensures that all acquisitions due diligence and valuation modeling is completed objectively and accurately and negotiates with an eye towards maximizing profit with minimal risk. Scope includes Accounting, Strategic Financial Planning & Analysis, Information Technologies and Legal compliance. With a strong commitment to results, the Head of Finance is an analytical thinker able to take complex problems and translate them to specific objectives and processes to drive financial results.

Location: Greater Philadelphia Metro Area

Function/Department: Finance, Strategic Planning, and Accounting

Reports to: Chief Executive Officer

Responsibilities:

- Works with the CEO as a key member of senior leadership
- Champions financial strategy for the Company
- Participates in the development of the corporation's plans and programs as a strategic partner
- Plans, implements, directs and evaluates the organization's fiscal function and performance
- Develops financial, banking, measurement and tax strategies
- Manages banking relationships and covenant compliance
- Enhances and/or develops, implements and enforces policies and procedures of the organization by way of systems that will improve the overall operational and financial effectiveness of the corporation
- Establishes credibility throughout the organization and with the Board as an effective developer of solutions to business challenges; provides technical financial advice and knowledge to others



- Develops organization prospects by studying economic trends and revenue opportunities; projecting acquisition and expansion prospects; analyzing organization operations; identifying opportunities for improvement, cost reduction and systems enhancement; accumulating capital to fund expansion
- Develops financial, banking, measurement and tax strategies
- Manages the capital request and budgeting processes
- Develops performance measures that support the Company's strategic direction
- Leads risk management efforts by understanding and mitigating key elements of the Company's risk profile
- Leads Acquisitions financial and legal/diligence activities and works directly with the CEO and Acquisitions executive to drive growth efforts
- Provides strategic direction and leadership for IT systems related to finance and accounting
- Performs related duties as assigned by the CEO
- Maintains compliance with all Company policies and procedures

Qualifications and Characteristics

Successful candidates will have the following qualifications and characteristics:

- Strong leadership skills, emotional intelligence and unimpeachable business ethics
- Complete knowledge of and compliance with GAAP and Sarbanes-Oxley requirements
- Excellent verbal and written communication skills, including ability to effectively communicate with internal audiences of all levels, external customers and business partners and the Board of Directors
- Strategic thinking; conceptual and analytical
- Advanced ability to make decisions based on financial and business analytics
- Ability to work with and influence peers and management
- Self-motivated with critical attention to detail, deadlines and reporting

Requirements

- A Bachelor's Degree in Finance, Accounting or related field; MBA preferred
- CPA preferred but not required
- Minimum ten years of progressively complex mid- and senior-management positions

Contact

Please email your resume to Access Recruiting at (recruiting@accessholdings.com)