

REZA SALMANIAN

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SUMMARY

Technical Project Manager and Full-Stack Engineer with 4+ years leading software delivery from planning through release. Founder and delivery lead for a multi-module SaaS platform spanning Finance, CRM, HR, Vendors, Inventory, Project Management and AI automation. Strong at creating delivery transparency for stakeholders, running Agile cadences (planning, standups, reviews, retrospectives), removing blockers, and improving predictability and quality across fast-changing priorities.

LEADERSHIP & DELIVERY HIGHLIGHTS

- Led end-to-end SDLC across multiple product modules; owned scope, sequencing, release readiness, and stakeholder reporting.
- Facilitated Agile operating rhythm (planning, daily coordination, demos, retros) to maintain cadence and unblock delivery.
- Translated business needs into actionable backlogs and acceptance criteria; reduced rework and improved delivery predictability.
- Standardized Jira/Confluence workflows for intake, prioritization, sprint execution, and release notes to improve consistency and auditability.
- Drove automation and integration work (APIs, auth, AI workflows) to reduce manual operations and improve throughput.
- Partnered with vendors/contractors and cross-functional stakeholders to align priorities, manage risk, and deliver on commitments.

CORE SKILLS

- Agile delivery leadership (Scrum/Kanban), sprint planning, backlog management, roadmaps, release management
- Stakeholder alignment, change management, risk/issue management, KPI/status reporting, documentation
- SDLC (requirements → build → test → deploy), CI/CD awareness, quality control, process optimization
- Tools: Jira, Confluence, Trello, GitHub Projects, Linear, SharePoint; Cloud: AWS, Azure
- Tech: Java, Python, React, Node.js, SQL, PostgreSQL, REST APIs

PROFESSIONAL EXPERIENCE

CBSAI SaaS PLATFORM | Founder & Technical Project Lead

Mid 2024 – Present | Sacramento, CA (Remote)

- Context: Architected and delivered a high-scale, multi-tenant SaaS ecosystem integrating ERP modules (Finance, CRM, HR, Vendor/Inventory and Project Management) with proprietary AI automation.

- **Product Strategy & Roadmap:** Defined the long-term product vision and translated high-level business requirements into a prioritized 18-month roadmap, managing a complex backlog of 200+ epics and user stories.
- **Full-Stack AI Orchestration:** Engineered the core platform using React/Node.js and PostgreSQL, integrating LLM pipelines (LangChain/OpenAI) to automate OCR-based data ingestion and vendor risk assessment.
- **Delivery Excellence:** Established an Agile Scrum operating rhythm; reduced development rework by 40% by implementing rigorous acceptance criteria and automated CI/CD testing protocols in AWS.
- **Stakeholder & Vendor Management:** Acted as the primary point of contact for beta-test partners and external API vendors, ensuring 100% alignment between technical constraints and user expectations.
- **Governance & Documentation:** Standardized a Confluence/Jira knowledge base, including system architecture diagrams, API documentation, and SOC2-compliant security runbooks.

AI RESIDENTIAL IMPROVEMENTS – PROJECT MANAGER / OPERATIONS LEAD

2021 – 2025

- Managed end-to-end project lifecycle including planning, scheduling, budgeting, vendor coordination, and customer communication.
- Delivered ~95% of projects on time and ~10% under budget using structured tracking, risk management, and performance reporting.
- Improved operational workflow efficiency by ~20% through process optimization and KPI tracking across recurring workstreams.
- Coordinated communication across subcontractors and stakeholders to ensure alignment, quality, and timely delivery.

CARD2MANAGE – LEAD DEVELOPER / AGILE DELIVERY LEAD

2022

- Led delivery for an inventory and transaction desktop system; coordinated scope, requirements, and sprint execution with a small team.
- Facilitated planning and day-to-day coordination to keep work unblocked and aligned with business goals.
- Improved platform performance by ~20% through backend optimizations and UI enhancements.

EDUCATION & CERTIFICATIONS

- B.S. Computer Science – California State University, Sacramento (2022)
- PMP – Google/PMI Track (In Progress)
- Scrum certification (Planned 2026)

SELECTED ACHIEVEMENTS

- Delivered an enterprise-style, multi-module SaaS platform end-to-end, including operational dashboards and AI-assisted workflows.
- Built and maintained delivery cadence artifacts (sprint rhythm, KPIs, and documentation) supporting stakeholder transparency.
- Automated reporting and ingestion pipelines (OCR/AI, vendor risk signals) to reduce manual operations and speed decision-making.