

FROM SELLING HARDWARE TO CONTRACTED CAPACITY: AZIO SIGNS ITS FIRST LONG-TERM AI HOSTING AGREEMENT

July 9, 2026

Selling a GPU server is a transaction. Hosting it, which means powering it, connecting it and keeping it running, can be a long-term relationship. In July 2026, Azio signed its first one.

On July 9, 2026, the company announced a power purchase and AI infrastructure hosting agreement with Power Champion Investment Limited. The company called it its first long-term contracted AI hosting relationship. Under the agreement, Azio expects to provide approximately 3.1 megawatts of contracted hosting capacity, along with power delivery, fiber connectivity, remote operations, technical support and related infrastructure services.

The agreement represents an expected total of approximately \$27.9 million in capacity reservation charges over the initial contract term, before electricity sales and additional infrastructure services. Power Champion placed an initial deposit. The agreement also gives Power Champion expansion rights that could increase the deployment to as much as 12 MW. If those rights were exercised in full, the company estimates total potential contract value could rise to approximately \$100 million. There is no assurance that any expansion rights will be exercised or that additional capacity will be deployed.

For Azio, the agreement tests a thesis it has been building toward since its South Texas pilot: power and site capacity are valuable when they can be turned into recurring, contracted services.

“Power Champion's commitment and deposit reflect growing demand for reliable AI infrastructure capacity. In addition to supplying GPU systems, we are developing long-term recurring revenue through hosting, power and infrastructure services.” — Chris Young, Chief Executive Officer [\[Quote from press release, July 9, 2026\]](#)

“A hosting customer puts our operations under a real contract with real expectations. Our job is to deliver power, connectivity and uptime to that standard, and then do it again.” — Elgin Tracy, Chief Operating Officer [\[DRAFT QUOTE – pending approval\]](#)

The company has said that future deployments remain subject to customer demand, available site capacity, infrastructure readiness, financing and other customary conditions.

Sources

- GlobeNewswire / SEC Form 8-K Ex. 99, July 9, 2026: https://www.sec.gov/Archives/edgar/data/1563568/000143774926023245/ex_986209.htm
- GlobeNewswire, July 9, 2026: <https://www.globenewswire.com/news-release/2026/07/09/3324755/0/en/>