

MASTERING THE 6 LEVELS OF --- LEADERSHIP ---



DEVELOPMENT PLAYBOOK

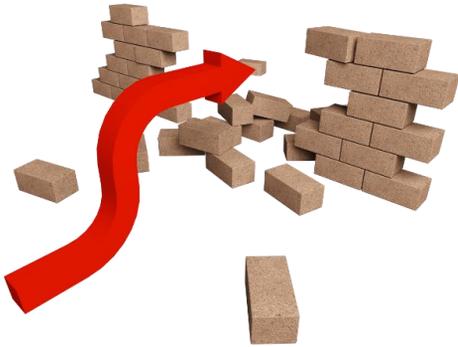
2022

MASTERING THE SIX LEVELS OF LEADERSHIP

The six levels of leadership.



Level 1 - Liberty



- What is leadership?
- What is the difference between leadership and management?
- What makes an effective leader?
- Emotional Intelligence
- Human behavior styles
- The law of the lid

Leaders achieve liberty from their lids. They are aware of their potential.

First and foremost, successful leaders are free. Successful leaders are free from their restraints. They are free from biases and ideas that keep them from accepting new ideas and better alternatives. They are open to evaluate themselves objectively. Leaders know and accept their strengths and weaknesses. They work to overcome negative emotions that impede their progress. They understand who they are, what they want and how to inspire others to help them.

Application Thought: *“Until I free myself from my limitations I can’t go very far and I certainly can’t take anybody anywhere. Fail to master the Law of the Lid and I fail to master everything.”*

Level 2 - Engagement



- Leadership does not just happen. It must be studied and practiced.
- How to develop leadership.
- The three things all people ask of leaders.
- How to develop trust and respect.
- How to develop yourself.
- Leadership is like interest. It compounds over time.

Leaders can only lead to the degree of their engagement.

Leaders who achieve liberty but never engage are like a car with a running engine that is not in gear. Engaged leaders intentionally work to improve their leadership ability. They study, invest and engage in the process of personal growth. They maintain a healthy respect for themselves and others. They understand the importance of integrity, authenticity and personal growth.

Application Thought: *“Without trust, no one will follow me; the by-product of trust is respect; I gain trust and respect by setting the example for others to follow; without systematically approaching my growth in leadership I will lose my way.”*

Level 3 - Advancement



- What do proactive leaders look like vs. reactive leaders?
- What is it like to work for a reactive leader?
- Proactive leaders continuously coach their people.
- How to effectively coach people.
- Coaching methodology.
- The law of influence.

Leaders advance only when they apply the principles of leadership.

The advancing leader understands and applies the leadership laws and continues to apply the more advanced ones. They understand how to actively influence others. They understand that to actively influence others they have to provide value to others. They intentionally connect with others where they are. They set direction for themselves and their organizations. They attract leaders to themselves.

Application Thought: *“If I can’t connect with others, I have no hope of leading them; if I connect without adding value to them, I just have a bunch of acquaintances; without connection and addition I can’t possibly influence anyone; cloning myself inevitably leads to stagnation; without navigation, I have a team that has great potential but is rudderless.”*

Level 4 - Destiny



- How to build a leadership team with a winning attitude.
- The law of sacrifice.
- Great leaders celebrate victories and give credit.
- How to develop a long-term vision.
- The law of legacy. What do you want on your tombstone?

Servant leaders lead with a clear sense of destiny.

Principles of destiny do not come naturally to many leaders. However, they are the bridge to applying the advanced concepts of leadership. The best leaders understand that victory begins with a winning attitude, that victory begins with a mindset. The best leaders encourage, celebrate and cherish the victories of others. They understand the level of sacrifice it requires to achieve a legacy. Legacy is the long-term vision of successful leadership. To acquire it, the very best leaders bring others with them.

Application Thought: *“Victory is the aim of all endeavors, though it comes in many forms. Victory is seldom achieved without sacrifice, particularly on the part of the leader. My (our) legacy will be defined by the indelibility of our accomplishments.”*

Level 5 - Efficiency



- Great leaders are productive, not busy.
- Understanding the value of time.
- It's about priority management, not time management.
- Leveraging the power of momentum.
- Maximizing the ultimate resource – people.

Positive momentum growth is attained through maximum efficiency.

Efficiency is the product of advanced leadership and is required to realize higher levels of success. Efficiency is difficult to maintain. Like an entertainer juggling multiple plates, an efficient leader is a master of the principles of intuition, priorities, momentum, and timing. Many endeavors fail because leaders fail to master the principles.

Application Thought: *“Intuition saves time, effort and money. Without (or with limited) intuition, I must expend considerable energy to accomplish what is needed. Without the ability to discern what is truly important, my priorities are a moving target. Without a good sense of timing, strong intuition, and a sharp focus, my actions remain just activities and not accomplishments. Momentum works two ways, positive momentum is the product of high intuition, well set priorities and an excellent sense of timing. Negative momentum results when one or more of these qualities is lacking.”*

Level 6 - Resonance



- The key to lasting growth – empowerment.
- Great leaders develop leaders, not followers.
- Great leaders look at the world through a leadership bias.
- The power of attitude and exponential growth.

A leader’s resonance is realized by success through exponential sustainable growth.

Resonance is defined as the effect of an event or work of art beyond its immediate or surface meaning; an intense and prolonged sound produced by sympathetic vibration. Consider transcendent leaders from history: Gandhi, Martin Luther King, Jr., U.S. Constitutional signatories, etc. The effect of their leadership continues to echo or resonate through time. They not only gained followers and created new leaders during their lives but though they are physically dead, their leadership work continues to echo or resonate through time as new generations follow their lead. Leaders at this highest level develop an inner circle. They empower others even beyond their inner circle. They compel others to buy in to their vision. They know and do what it takes to achieve explosive growth. The remarkable thing is that this explosive growth may not occur during their lifetime.

Application Thought: *“Resonance has a sense of permanence about it. The stronger the resonance, the longer the legacy. I get there by empowering others. By giving them trust and responsibility. I create buy-in through this empowerment and my resonance radiates by the number and quality of my inner circle, resulting in explosive growth.”*

Preliminary Reflection Questions:

- Why do I want to lead? What do I want to accomplish? What is my long-term vision?
- What are the self-imposed lids holding me back from what I want to achieve?
- What are three things I can begin now to overcome them?
- What are three long term SMART goals I must establish to realize my vision?
- What are three short term SMART goals I can begin now for each long-term goal I set?
- Who's help do I need?
- How can I win their buy-in?
- What can I do to add value to them?
- How will I measure success?

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