

PHOENIX AMERICAN FINANCIAL SERVICES ANNOUNCES NEW CLIENT PARTNERSHIP WITH ARCTRUST PROPERTIES

SAN RAFAEL, CA – Phoenix American Financial Services, Inc. (“the Company”) is pleased to announce its new client partnership with ARCTRUST Properties, Inc (“ARCTRUST”).

The Company will support ARCTRUST with their state-of-the-art transfer agent system and industry leading investor services platform. ARCTRUST will benefit from Phoenix American’s combination of advanced technology, commitment to customer service and long experience with the unique operational requirements of real estate funds.

Based in Clifton, New Jersey, ARCTRUST is a private real estate investment trust (REIT) that specializes in Protected Appreciation Vehicles for Real Estate (“PAVRs”) that include Net Lease Properties, Preferred Equity Investments, and Participating Debt. PAVRs combine the cash flow features of a corporate bond with the appreciation of real estate. The company’s geographic focus is in the New York to Washington DC to Florida corridor although the company is also active in other metropolitan areas nationwide that have international airports. Over the past 30 years, ARCTRUST and its affiliates have been responsible for more than 500 transactions with an aggregate value in excess of \$3 billion. ARCTRUST has received numerous industry awards for its work in the area of net lease properties. ARCTRUST currently represents numerous tenants in their expansion programs and has an active joint venture program with preferred developers.

With the growing sophistication of alternative real estate funds and the increased regulatory compliance they require, advanced and integrated operational and accounting solutions are critical to the success of today’s alternative fund sponsors. Phoenix American has been developing and refining the most efficient systems, procedures and back office processes in alternative investments since its origins as a sponsor of equipment leasing funds beginning in 1972. The Company’s STAR-XMS transfer agent system, the most advanced in alternative investments, is the result of the Company’s direct experience as a fund sponsor as well as decades of experience as a back office provider to every kind of alternative investment fund.

“We are excited to be working with ARCTRUST,” said Andrew Constantin, Senior Vice President, Operations for Phoenix American. “They have a long track record and have demonstrated they are committed to running a dynamic business which focuses on solid returns to their investors. Forward thinking companies like ARCTRUST are where Phoenix American truly adds value by providing robust technology and flexible service to enable them to achieve their goals.”



Phoenix American Financial Services, Inc. provides back office outsourcing, fund accounting and transfer agent services as well as sales and marketing reporting services to fund companies in the alternative investment industry. The Company is an affiliate of Phoenix American Incorporated along with Phoenix American SalesFocus Solutions, providers of the cloud-based MARS CRM, Sales and Marketing Reporting and 22c-2 Compliance Management solutions for banks, insurance companies, asset management firms and other financial service organizations. The Phoenix American aircraft group, including its Irish subsidiary, PAFS Ireland Limited, provides managing agent services for asset backed securitizations specializing in the commercial aircraft and engine leasing industry. Phoenix American Incorporated has five offices worldwide. The Company was founded in 1972 and is headquartered in San Rafael, CA.



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