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**2017 PRODUCT GUIDE** 

## PRINTING PRODUCT GUIDE

SIGNS • APPAREL • GRAPHICS • BANNERS PRINTING • MAILING • IMPRINTING ENGRAVING • DESIGN • MAGNETS





The Humble Beginnings....

It all started with my Grandfather, William "Bud" Lamping from Oldenburg, Indiana. Back in a time before any of this existed, he was painting and hand-lettering signs for local businesses, establishing relationships with the churches, schools, firehouses and taverns of the area to offer whatever help his talents could lend. I remember my Mother telling me how the local school bus owners would hire my Grandpa to letter their busses in exchange for a few beers. I have many photographs from him of a far-off time where things were much simpler and every business decision was made with a handshake and a good word.

Fast forward 40 years: My mother has always been a "gadget geek"; my Father an intelligent businessman and problem-solver. When I was a kid, I always looked to my father for his brand of "pragmatic wisdom", wisdom for everyday life which I continue to draw from to this day. And my mother of course passed on to me her affinity for gadgets and technology. While I was in middle school, she purchased a laser engraver and a vinyl cutter online. Me being the tech geek, I immediately took to sitting with the equipment and trying to figure it out on my own. My mom would go on to work with local businesses and organizations to make vinyl cut stickers and decals in exchange for some cash. She would get small orders here and there for a metal sign, or lettering for a semi truck. It was enough for me to take in some of the essential knowledge required to run the equipment as well as the business. By age 13 I was already selling custom decals to kids in school and laser-engraving cell phones too!

When I turned 15, my parents helped me take what I had earned and invest it into a DJ company. By the time I was in college I had enough funds to purchase my very first sign-making equipment. Looking back, it seemed like an extraordinary step forward. Now that I've been in the business a few years, I've realized how much true work and dedication it takes to grow a small company like this. I am proud of my heritage and the people I come from. The work ethic, wisdom, morals, and values bestowed upon me has made Pro-Prints what it is today: An Honest, Caring, Service-Oriented Company. I will never forget the humble roots from which Pro-Prints has grown. And though my grandfather may not be around to see all that his simple hobby has sprouted, I believe he, and so many others who helped me along my way, are looking down now, happy to see a boy they once knew turn into a man who serves his community in the best way he knows how.

On behalf of my family and the team of great people that make all this possible: Thank you for your interest in Pro-Prints. I hope we may develop a great, reliable, and invaluable relationship.

Regards, John W. Webber President / CEO



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